## THE LIBRARY FOUNDATION FOR THE BENEFIT OF ST. LOUIS PUBLIC LIBRARY A COMPONENT UNIT OF ST. LOUIS PUBLIC LIBRARY

FINANCIAL STATEMENTS SEPTEMBER 30, 2016



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#### **Independent Auditors' Report**

Board of Directors
The Library Foundation for the
Benefit of St. Louis Public Library
St. Louis, Missouri

RubinBrown LLP
Certified Public Accountants
& Business Consultants

One North Brentwood Saint Louis, MO 63105

T 314.290.3300 F 314.290.3400

W rubinbrown.com
E info@rubinbrown.com

#### **Report On The Financial Statements**

We have audited the accompanying financial statements of the business-type activities of The Library Foundation for the Benefit of St. Louis Public Library (the Foundation), a component unit of City of St. Louis Municipal Library District (the Library), as of and for the years ended September 30, 2016 and 2015, and the related notes to the financial statements, which collectively comprise the Foundation's basic financial statements as listed in the table of contents.

#### Management's Responsibility For The Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

#### Auditors' Responsibility

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audits to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditors' judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.



We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

#### **Opinion**

In our opinion, the financial statements referred to above present fairly, in all material respects, the respective financial position of the business-type activities of the Foundation, as of September 30, 2016 and 2015, and the respective changes in financial position and cash flows thereof for the years then ended, in accordance with accounting principles generally accepted in the United States of America.

#### Other Matters

Required Supplementary Information

Accounting principles generally accepted in the United States of America require that the Management's Discussion and Analysis on pages 3 through 6 be presented to supplement the basic financial statements. Such information, although not a part of the basic financial statements, is required by the Governmental Accounting Standards Board, who considers it to be an essential part of financial reporting for placing the basic financial statements in an appropriate operational, economic, or historical context. We have applied certain limited procedures to the required supplementary information in accordance with auditing standards generally accepted in the United States of America, which consisted of inquiries of management about the methods of preparing the information and comparing the information for consistency with management's responses to our inquiries, the basic financial statements, and other knowledge we obtained during our audit of the basic financial statements. We do not express an opinion or provide any assurance on the information because the limited procedures do not provide us with sufficient evidence to express an opinion or provide any assurance.

April 7, 2017

RubinBrown LLP

#### MANAGEMENT'S DISCUSSION AND ANALYSIS For The Years Ended September 30, 2016 And 2015

The discussion and analysis of The Library Foundation for the Benefit of St. Louis Public Library's (the Foundation) financial performance provides an overall review of the Foundation's financial activities for the years ended September 30, 2016 and 2015. The intent of this discussion and analysis is to look at the Foundation's financial performance as a whole. Readers should also review the basic financial statements to enhance their understanding of the Foundation's financial performance.

#### Notable financial facts for 2016 are as follows:

- The Foundation's Capital Campaign to raise funds in support of a major capital project to renovate the St. Louis Public Library Central Library received pledge payments totaling \$1.0 million in 2016 leaving a remaining balance for unpaid pledges of \$0.7 million.
- The Foundation's capital campaign goal of \$20.0 million was achieved in 2016.
- The Foundation's net position decreased by \$84,800 or 1.2%.
- As of the close of the current fiscal year, the Foundation reported restricted net position of \$3.2 million which is 45.8% of total net position.

#### Notable financial facts for 2015 are as follows:

- The Foundation's Capital Campaign to raise funds in support of a major capital project to renovate the St. Louis Public Library Central Library received contributions and pledges totaling \$0.5 million in 2015.
- The Foundation's net position decreased by \$3.0 million or 30.0%.
- As of the close of the current fiscal year, the Foundation reported restricted net position of \$2.4 million which is 34.3% of total net position.

#### **Overview Of The Financial Statements**

This annual report consists of a series of financial statements and notes to those statements. The statements are prepared and organized so the reader can understand the Foundation as a financial whole or as an entire operating entity. The financial statements are prepared under the accrual basis of accounting.

Management's Discussion And Analysis (Continued)

The statement of net position includes the assets, liabilities and net position of the Foundation as of September 30, 2016, 2015 and 2014. The statement of revenues, expenses and changes in net position presents the revenues earned and expenses incurred during the year. The change in net position is important because it tells the reader whether, for the Foundation as a whole, the financial position of the Foundation has improved or diminished.

The notes to the financial statements provide additional information that is essential to a full understanding of the data provided in the financial statements.

#### The Foundation Condensed Financial Statements

The statement of net position presents the Foundation as a whole. Table 1 provides a summary of the Foundation's net position for 2016, 2015 and 2014.

|                           | 2016            | 2015            | 2014             |
|---------------------------|-----------------|-----------------|------------------|
| Assets                    |                 |                 |                  |
| Current and other assets  | \$<br>7,543,469 | \$<br>7,073,233 | \$<br>10,097,006 |
|                           |                 |                 | _                |
| Liabilities               |                 |                 |                  |
| Current liabilities       | 622,293         | 67,270          | 111,251          |
|                           |                 |                 | _                |
| Net Position              |                 |                 |                  |
| Restricted                | 3,172,769       | 2,408,862       | 4,353,474        |
| Unrestricted              | 3,748,407       | 4,597,101       | 5,632,281        |
|                           | _               | _               |                  |
| <b>Total Net Position</b> | \$<br>6,921,176 | \$<br>7,005,963 | \$<br>9,985,755  |

A portion of the Foundation's net position 45.8%, 34.4% and 43.6% for 2016, 2015 and 2014, respectively, represents resources that are subject to external restrictions on how they may be used. Foundation net position at September 30, 2016 and 2015 reflects a decrease of \$84,787 and \$2,979,792, respectively, versus an increase of \$1,196,708 reported at September 30, 2014.

Management's Discussion And Analysis (Continued)

The year over year change in the allocation of Net Position between restricted and unrestricted is due primarily to a determination during the year that a portion of the prior year unrestricted balance should be reclassified as being restricted for the Central Library capital campaign.

Table 2 shows the changes in net position for the years ended September 30, 2016, 2015 and 2014:

|                             | 2016           | 2015    |    |             |           | 2014 |           |         |  |
|-----------------------------|----------------|---------|----|-------------|-----------|------|-----------|---------|--|
|                             | Amount         | %       |    | Amount      | %         |      | Amount    | %       |  |
| Operating Revenues          |                |         |    |             |           |      |           |         |  |
| Membership and other income | \$<br>215,405  | 100.0   | \$ | 260,546     | 100.0     | \$   | 240,298   | 100.0   |  |
| Operating Expenses          |                |         |    |             |           |      |           |         |  |
| Salaries and benefits       | _              | _       |    | 362,493     | 139.1     |      | 403,943   | 168.1   |  |
| Operations                  | 219,389        | 101.8   |    | 316,854     | 121.6     |      | 298,120   | 124.1   |  |
| Total Operating Expenses    | 219,389        | 101.8   |    | 679,347     | 260.7     |      | 702,063   | 292.2   |  |
| Loss From Operations        | (3,984)        | (1.8)   |    | (418,801)   | (160.7)   |      | (461,765) | (192.2) |  |
| Nonoperating Revenue        |                |         |    |             |           |      |           |         |  |
| Contributions               | 1,449,211      | 672.7   |    | 990,744     | 380.2     |      | 1,273,601 | 530.0   |  |
| Investment income (loss)    | 486,806        | 226.0   |    | (96,574)    | (37.1)    |      | 481,172   | 200.2   |  |
| Transfers to the St. Louis  |                |         |    |             |           |      |           |         |  |
| Public Library              | (2,016,820)    | (936.3) |    | (3,455,161) | (1,326.1) |      | (96,300)  | (40.0)  |  |
| Total Nonoperating Revenue  | (80,803)       | (37.6)  |    | (2,560,991) | (983.0)   |      | 1,658,473 | 690.2   |  |
| Net Change In Net Assets    | \$<br>(84,787) | (39.4)  | \$ | (2,979,792) | (1,143.7) | \$   | 1,196,708 | 498.0   |  |

Salaries and benefits for Foundation staff are recorded on the Library's books in 2016. This change is the result of a joint decision of the Foundation and Library boards.

The increase reflected in Contributions, \$458,500, is due to higher capital campaign and general contributions, \$611,700 and \$111,900, respectively, which are partially offset by decreased event fundraising revenue, \$265,200. Current year revenue includes capital campaign contributions of \$1,122,900.

The year over year increase in Investment Income is due primarily to a change in the Fair Market Adjustment (FMV) associated with the investment portfolio. Market conditions in 2016 were more favorable than 2015. The unfavorable FMV loss in 2015 of \$207,300 changed to FMV gain position of \$370,100 in 2016. Actual investment income was higher in the current year by \$6,000.

Investment income includes actual interest and dividends of approximately \$116,700 and unrealized Fair Market Value (FMV) adjustments of approximately 370,100.

Management's Discussion And Analysis (Continued)

The net transfer of funds to the St. Louis Public Library includes capital campaign proceeds transferred for the Central library renovation project and funding for Library programs. Gross transfers of \$2,169,200 are partially offset by current year borrowings from the Library for operations of \$152,400.

Capital campaign and other transfers to the Library in 2016 decreased by \$1.5 million. This decrease is directly attributable to the reduction of unpaid pledges. Unpaid pledges at the beginning of 2016 were \$1.7 million versus \$3.1 million at the beginning of 2015.

#### Contacting The Foundation's Financial Management

This financial report is designed to provide a general overview of the Foundation's finances for all those with an interest in the Foundation's finances and to demonstrate the Foundation's accountability for the money it receives. Questions concerning any of the information provided in this report or requests for additional financial information should be addressed to the Chief Financial Officer, St. Louis Public Library, 1415 Olive Street, St. Louis, Missouri 63103.

### STATEMENT OF NET POSITION

#### Assets

|  | September 30, |              |  |  |
|--|---------------|--------------|--|--|
|  | 2016          | 2015         |  |  |
| Current Assets   |               |              |  |  |
| Cash and cash equivalents                              | \$ 1,061,415  | \$ 404,052   |  |  |
| Investments  | 5,739,978     | 5,023,705    |  |  |
| Interest receivable                                    | 2,932         | 4,598        |  |  |
| Other receivables                                      | _             | 6,960        |  |  |
| Pledges receivable                                     | 366,000       | 1,122,420    |  |  |
| Total Current Assets                                   | 7,170,325     | 6,561,735    |  |  |
|  |               |              |  |  |
| Noncurrent Assets                                      |               |              |  |  |
| Pledges receivable                                     | 373,144       | 511,498      |  |  |
|  |               |              |  |  |
| Total Assets   | 7,543,469     | 7,073,233    |  |  |
|  |               |              |  |  |
| Liabilities  |               |              |  |  |
| Accounts payable and accrued liabilities               | _             | 4,619        |  |  |
| Investments held on behalf of St. Louis Public Library | 522,418       | _            |  |  |
| Due to affiliate - St. Louis Public Library            | 99,875        | 62,651       |  |  |
| Total Liabilities                                      | 622,293       | 67,270       |  |  |
|  |               |              |  |  |
| Net Position   |               |              |  |  |
| Restricted for programs                                | 3,172,769     | 2,408,862    |  |  |
| Unrestricted   | 3,748,407     | 4,597,101    |  |  |
|  |               |              |  |  |
| Total Net Position                                     | \$ 6,921,176  | \$ 7,005,963 |  |  |

## STATEMENT OF REVENUES, EXPENSES AND CHANGES IN NET POSITION

|                                       | For The Years Ended September 30 |    |             |  |
|---------------------------------------|----------------------------------|----|-------------|--|
|                                       | <br>2016                         |    | 2015        |  |
| Operating Revenues                    |                                  |    |             |  |
| Membership                            | \$<br>212,696                    | \$ | 259,444     |  |
| Other income                          | 2,709                            |    | 1,102       |  |
| Total Operating Revenues              | 215,405                          |    | 260,546     |  |
| Operating Expenses                    |                                  |    |             |  |
| Compensation                          | _                                |    | 278,486     |  |
| Employee benefits                     |                                  |    | 64,576      |  |
| Payroll taxes                         | _                                |    | 19,431      |  |
| Professional services                 | 64,399                           |    | 62,490      |  |
| Operating supplies                    | 6,892                            |    | 6,318       |  |
| Insurance                             | 4,709                            |    | 56,092      |  |
| Advertising                           | 24,018                           |    | 6,025       |  |
| Postage                               | 126                              |    | 4,455       |  |
| Printing                              | 37,665                           |    | 54,878      |  |
| Fundraising receptions                | 63,471                           |    | 97,570      |  |
| Other                                 | 18,109                           |    | 29,026      |  |
| Total Operating Expenses              | 219,389                          |    | 679,347     |  |
| Operating Loss                        | (3,984)                          |    | (418,801)   |  |
| Nonoperating Revenue                  |                                  |    |             |  |
| Contributions                         | 1,449,211                        |    | 990,744     |  |
| Investment income (loss)              | 486,806                          |    | (96,574)    |  |
| Net Nonoperating Revenue              | 1,936,017                        |    | 894,170     |  |
| Transfers To St. Louis Public Library | (2,016,820)                      | (  | (3,455,161) |  |
| Net Change In Net Position            | (84,787)                         | (  | (2,979,792) |  |
| Net Position - Beginning Of Year      | 7,005,963                        |    | 9,985,755   |  |
| Net Position - End Of Year            | \$<br>6,921,176                  | \$ | 7,005,963   |  |

### STATEMENT OF CASH FLOWS

|  | For The Years       |             |    |  |
|--|---------------------|-------------|----|--|
|  | Ended September 30, |             |    | 30,  |
|  |                     | 2016        |    | 2015   |
| Cash Flows From Operating Activities                           |                     |             |    |  |
| Received from members  | \$                  | 219,656     | \$ | $265,\!308$                                  |
| Other receipts   |                     | 2,709       |    | 1,102  |
| Payments to employees for services                             |                     | _           |    | (362,493)                                    |
| Payments for professional services                             |                     | (64,399)    |    | (62,490)                                     |
| Payments to vendors for goods and services                     |                     | (159,609)   |    | (255,230)                                    |
| Net Cash Used In Operating Activities                          |                     | (1,643)     |    | (413,803)                                    |
| Cash Flows From Noncapital Financing Activities                |                     |             |    |  |
| Proceeds from contributions                                    |                     | 2,343,985   |    | 2,308,740                                    |
| Transfers to St. Louis Public Library                          |                     | (2,016,820) |    | (3,455,161)                                  |
| Net repayments of due to affiliate                             |                     | 37,224      |    | (39,615)                                     |
| Net Cash Provided By (Used In) Noncapital Financing Activities |                     | 364,389     |    | (1,186,036)                                  |
| , ,  |                     | ,           |    | <u>`                                    </u> |
| Cash Flows From Investing Activities                           |                     |             |    |  |
| Interest and dividends   |                     | 118,357     |    | 109,653                                      |
| Sales of investments   |                     | 583,315     |    | 1,945,064                                    |
| Purchases of investments                                       |                     | (407,055)   |    | (1,529,311)                                  |
| Net Cash Provided By Investing Activities                      |                     | 294,617     |    | 525,406                                      |
| Net Increase (Decrease) In Cash And Cash Equivalents           |                     | 657,363     |    | (1,074,433)                                  |
| Cash And Cash Equivalents - Beginning Of Year                  |                     | 404,052     |    | 1,478,485                                    |
| Cash And Cash Equivalents - End Of Year                        | \$                  | 1,061,415   | \$ | 404,052                                      |
|  |                     |             |    |  |
| Reconciliation Of Operating Loss To Net Cash                   |                     |             |    |  |
| Used In Operating Activities                                   |                     |             |    |  |
| Operating loss   | \$                  | (3,984)     | \$ | (418,801)                                    |
| Adjustments to reconcile operating loss to net cash            |                     |             |    |  |
| used in operating activities:                                  |                     |             |    |  |
| Changes in assets and liabilities:                             |                     |             |    |  |
| Decrease in other receivable                                   |                     | 6,960       |    | 5,864  |
| Decrease in prepaid expenses                                   |                     | _           |    | 3,500  |
| Decrease in accounts payable and accrued liabilities           |                     | (4,619)     |    | (4,366)                                      |
| Net Cash Used In Operating Activities                          | \$                  | (1,643)     | \$ | (413,803)                                    |
|  |                     |             |    |  |
| Supplemental Disclosure Of Cash Flow Information               | Ф                   | 270 117     | ф  | (007.940)                                    |
| Unrealized gain (loss) on investments                          | \$                  | 370,115     | \$ | (207,246)                                    |
| Investments held on behalf of St. Louis Public Library         |                     | 522,418     |    | <u> </u>                                     |

#### NOTES TO FINANCIAL STATEMENTS September 30, 2016 And 2015

#### 1. Summary Of Significant Accounting Policies

#### Organization

The Library Foundation for the Benefit of St. Louis Public Library (the Foundation) was formed in September 1989 to receive and administer gifts and to undertake other activities for literary and educational purposes exclusively to support and benefit the City of St. Louis Municipal Library District (the Library). As a public charity, operations began October 1, 1989.

The Trustees of the Foundation have engaged the Library to provide it with accounting and other management services. No fees are charged by the Library for these services.

The accounting policies and financial reporting practices of the Foundation conform to accounting principles generally accepted in the United States of America applicable to local governmental entities due to the nature and significance of the Foundation's relationship with the Library.

#### Reporting Entity

For financial reporting purposes, the Foundation is presented as a discretely presented component unit of the Library in its annual financial report.

#### Measurement Focus, Basis Of Accounting And Financial Statement Presentation

The financial statements are reported using the economic resources measurement focus and the accrual basis of accounting. Revenues are recorded when earned and expenses are recorded when a liability is incurred, regardless of the timing of related cash flows. Grants, contributions and similar items are recognized as revenue as soon as all eligibility requirements imposed by the provider have been met.

The Foundation follows GASB Statement No. 33, Accounting and Financial Reporting for Nonexchange Transactions (GASB 33), which establishes accounting and financial reporting standards for nonexchange transactions involving financial or capital resources.

Notes To Financial Statements (Continued)

GASB 33 groups nonexchange transactions into the following four classes, based upon their principal characteristics: derived tax revenues, imposed nonexchange revenues, government-mandated nonexchange transactions, and voluntary nonexchange transactions.

Intergovernmental revenues, representing grants and assistance received from other governmental units, and donations are generally recognized as revenues in the period when all eligibility requirements, as defined by GASB 33, have been met. Any resources received before eligibility requirements are met are reported as deferred revenues.

The Foundation prepares its financial statements as a business-type activity in conformity with applicable pronouncements of the Governmental Accounting Standards Board (GASB) due to the nature of its relationship with the Library. Business-type activities distinguish operating revenues and expenses from nonoperating items. Operating revenues and expenses generally result from providing services and producing and delivering goods in connection with business-type activities ongoing operations. Revenues from members' contributions are reported as operating revenues. All expenses related to operating the Foundation are reported as operating expenses. Transactions which are capital, financing, or investing related are reported as nonoperating revenues.

#### **Net Position**

In the financial statements, net position is classified as follows:

Restricted for programs - This is the component of net position that reports the difference between assets and liabilities of certain programs that consists of assets with constraints placed on their use by external parties.

Unrestricted - This component of net position consists of net position that does not meet the definition of restricted.

When both restricted and unrestricted resources are available for use, it is the Foundation's policy to use restricted resources first, then unrestricted resources as they are needed.

Notes To Financial Statements (Continued)

#### **Cash And Cash Equivalents And Investments**

Cash and cash equivalents include all highly liquid investments with an initial maturity of three months or less. Investments consist of those securities with maturity dates greater than three months at the time of purchase by the Foundation. Investments that have a maturity date of less than one year at the time of purchase are carried at cost or amortized cost because of their short-term maturities.

The Foundation accounts for its investments, except for certain short-term investments, at fair value. The Foundation categorizes its fair value measurements within the fair value hierarchy established by generally accepted accounting principles pursuant to GASB Statement No. 72. The hierarchy is based on the valuation inputs used to measure the fair value of the asset. Level 1 inputs are quoted prices in active markets for identical assets; Level 2 inputs are significant other observable inputs; Level 3 inputs are significant unobservable inputs. Changes in unrealized gain (loss) on the carrying value of investments are reported as a component of investment income in the Statements of Revenues, Expenses and Changes in Net Position.

Investments held on behalf of St. Louis Public Library represent resources in the possession of, but not under the control of the Foundation.

#### **Pledges Receivable**

Unconditional pledges to give in future periods are recognized as support in the period the pledges are received. Pledges receivable are reported at the amount management expects to collect on balances outstanding at year end.

#### **Tax Status**

The Foundation has been granted tax-exempt status under Section 501(c)(3) of the Internal Revenue Code, which excludes it from income tax liability on its exempt activities.

#### **Use Of Estimates**

Management uses estimates and assumptions in preparing financial statements. Those estimates and assumptions affect the reported amounts of assets and liabilities, the disclosure of contingent assets and liabilities, and the reported revenues and expenditures. Actual results could differ from those estimates.

Notes To Financial Statements (Continued)

#### 2. Deposits And Investments

A summary of deposits and investments as of September 30, 2016 and 2015 for the Foundation is as follows:

|                           | 2016 |           |    | 20        | 15              |    |           |
|---------------------------|------|-----------|----|-----------|-----------------|----|-----------|
|                           |      | Carrying  |    | Fair      | Carrying        |    | Fair      |
|                           | _    | Value     |    | Value     | Value           |    | Value     |
| Cash                      | \$   | 1,061,415 | \$ | 1,061,415 | \$<br>404,052   | \$ | 404,052   |
| Money Market Mutual Funds |      | 41,249    |    | 41,249    | 76,153          |    | 76,153    |
| Equity Mutual Funds       |      | 3,728,207 |    | 3,728,207 | 3,260,867       |    | 3,260,867 |
| Fixed Income Mutual Funds |      | 1,970,522 |    | 1,970,522 | 1,686,685       |    | 1,686,685 |
|                           |      |           |    |           |                 |    | _         |
|                           | \$   | 6,801,393 | \$ | 6,801,393 | \$<br>5,427,757 | \$ | 5,427,757 |

#### **Investment Policy**

#### General

The Foundation adopted a formal investment policy, effective February 14, 2007.

The Foundation's investment policy authorizes its Investment Manager, with the oversight and guidance of the Board Finance Committee, to invest in corporate stocks, mutual funds, bonds, and obligations of the United States, including treasury bills, notes, bonds, agencies, and instrumentality obligations of wholly-owned corporations of the United States. The Foundation also accepts any instruments received as a gift to the Foundation; however, the Foundation shall not initiate investments in instruments other than those outlined above, and the Foundation may divest itself of investment instruments received as a gift that do not conform to those outlined above.

Prohibited investments include short sales, margin purchases, private placements, security loans, warrants, coins, artwork, illiquid investments, and leveraged ETFs.

The Foundation invests in various investment securities. Investment securities are exposed to various risks such as interest rate, market, and credit risks. Due to the level of risk associated with certain investment securities, it is at least reasonably possible that changes in the values of investment securities will occur in the near term and that such changes could materially affect the amounts reported in the statement of net position.

Notes To Financial Statements (Continued)

#### **Investment Type And Maturities**

As of September 30, 2016, the Foundation held the following investments in debt securities and maturities:

|  |                           | Investment Maturities (In Years)* |                |    |           |    |           |
|--|---------------------------|-----------------------------------|----------------|----|-----------|----|-----------|
| Investment Type  | Fair<br>Value             | ,                                 | Less<br>Than 1 |    | 1-5       |    | 6-10      |
| Money Market Mutual Funds<br>Fixed Income Mutual Funds | \$<br>41,249<br>1,970,522 | \$                                | 41,249         | \$ |           | \$ | - 224,514 |
|  | \$<br>2,011,771           | \$                                | 41,249         | \$ | 1,746,008 | \$ | 224,514   |

<sup>\*</sup> Represents average duration of securities in the funds

As of September 30, 2015, the Foundation held the following investments and maturities:

|  | _                         | ent Maturit<br>n Years)* | ies |           |    |      |
|--|---------------------------|--------------------------|-----|-----------|----|------|
| Investment Type  | Fair<br>Value             | Less<br>Than 1           |     | 1-5       |    | 6-10 |
| Money Market Mutual Funds<br>Fixed Income Mutual Funds | \$<br>76,153<br>1,686,685 | \$<br>76,153<br>—        | \$  | 1,686,685 | \$ | _    |
|  | \$<br>1,762,838           | \$<br>76,153             | \$  | 1,686,685 | \$ |      |

<sup>\*</sup>Represents average duration of securities in the funds

The Foundation's investment policy does not specifically address interest rate risk; however, investments shall be made to insure the availability of funds on a timely and adequate basis for the payment of expenditures.

#### **Credit Risk**

Fixed income investments shall consist of U.S. Treasury, Government Agencies, Corporate, Mortgage Backed, Taxable Municipal and Asset Backed Securities. Any individual holding will have a minimum credit rating of BBB at the time of purchase.

Notes To Financial Statements (Continued)

The following table provides information on the credit ratings associated with the Foundation's investments in debt securities at September 30, 2016 and 2015, excluding obligations of the U.S. government or obligations explicitly guaranteed by the U.S. government:

|                                 | Septembe   | r 30, 2016  | Septembe   | r 30, 2015 |
|---------------------------------|------------|-------------|------------|------------|
|                                 | Standard   |             | Standard   |            |
| The Foundation                  | And Poor's | Fair Value  | And Poor's | Fair Value |
|                                 |            |             |            |            |
| Money Market Mutual Funds       | AAA        | \$ 41,249   | AAA        | \$ 76,153  |
| Baird Aggregate Bond Fund       | AA         | 761,528     | AA-        | 718,161    |
| Commerce Bond Fund              | AA-        | 984,480     | A+         | 968,524    |
| Vanguard Total Bond Market Fund | Unrated    | $224,\!514$ | N/A        | N/A        |

#### **Concentration Of Credit Risk**

The Foundation's investment policy places no limits on the amount the Foundation may invest in any one issuer. The long-term, strategic allocation of the assets will be 60% equity and 40% fixed income. Allowable ranges for asset classes are as follows:

| Money markets                                  | 1% to 10%                  |
|--|----------------------------|
| Equity   | 50% to 70%                 |
| Fixed income                                   | 30% to 50%                 |
| Alternative investments, including real estate | Up to 10% in the aggregate |

The following table discloses the Foundation's concentration of investments of greater than 5% in any one issuer:

| J. J. J. L. | September 30,        |          |  |
|---|----------------------|----------|--|
|   | 2016                 | 2015     |  |
|   | Percent of total inv | estments |  |
| Vanguard Total Stock Market Index Fund          | 5.1%                 |          |  |
| iShares Russell Midcap Value Index Fund         | 5.4%                 | 5.4%     |  |
| Vanguard Morgan Growth Fund-Ad                  | 9.0%                 | 10.4%    |  |
| Baird Aggregate Bond Fund-IS                    | 14.6%                | 14.3%    |  |
| Commerce Bond Fund                              | 18.9%                | 19.3%    |  |
| Dodge & Cox International Stock Fund            | 5.3%                 | 5.5%     |  |
| MFS Research International Fund                 | 5.1%                 | 5.1%     |  |
| TIAA-CREF Large-Cap Value Index Fund            | 14.4%                | 17.1%    |  |

Notes To Financial Statements (Continued)

#### **Custodial Credit Risk**

For investments, custodial credit risk is the risk that in the event of the failure of the counterparty to a transaction, the Foundation will not be able to recover the value of the investments or collateral securities that are in the possession of an outside party. In accordance with the investment policy, the Foundation addresses custodial risk by diversifying the investment portfolio and maintaining a standard of quality for investments.

For deposits, custodial credit risk is the risk that in the event of bank failure, the Foundation's deposits may not be returned to it. Protection of the Foundation's deposits is provided by the Federal Deposit Insurance Corporation, by eligible securities pledged by the financial institution, or by a single collateral pool established by the financial institution.

#### 3. Fair Value Measurement and Application

The Foundation has the following recurring fair value measurements as of September 30, 2016 and 2015:

|                                       | 2016                     |            |                     |        |                             |         |
|---------------------------------------|--------------------------|------------|---------------------|--------|-----------------------------|---------|
|                                       | Quo                      | ted Prices |                     |        |                             |         |
|                                       |                          | In Active  | Signif              | icant  |                             |         |
|                                       | Markets For<br>Identical |            | Other<br>Observable |        | Significant<br>Unobservable |         |
|                                       |                          |            |                     |        |                             |         |
|                                       | Assets                   |            | Inputs              |        | Inputs                      |         |
|                                       |                          | Level 1    | Le                  | evel 2 |                             | Level 3 |
| Investments By Fair Value Level       |                          |            |                     |        |                             |         |
| Money market mutual funds             | \$                       | 41,249     | \$                  |        | \$                          | _       |
| Fixed income mutual funds             |                          | 1,970,522  |                     | _      |                             | _       |
| Equity-based mutual funds             |                          | 3,337,207  |                     | _      |                             | _       |
| Managed funds                         |                          | 153,408    |                     | _      |                             | _       |
| REIT funds                            |                          | 109,387    |                     | _      |                             | _       |
| Master limited partnership exchange   |                          |            |                     |        |                             |         |
| traded fund                           |                          | 128,205    |                     | _      |                             |         |
| Total Investments By Fair Value Level | \$                       | 5,739,978  | \$                  | _      | \$                          |         |

Notes To Financial Statements (Continued)

|                                       | 2015                     |            |                     |      |                             |        |
|---------------------------------------|--------------------------|------------|---------------------|------|-----------------------------|--------|
|                                       | Quo                      | ted Prices |                     |      |                             |        |
|                                       |                          | In Active  | Signific            | eant |                             |        |
|                                       | Markets For<br>Identical |            | Other<br>Observable |      | Significant<br>Unobservable |        |
|                                       |                          |            |                     |      |                             |        |
|                                       | Assets                   |            | Inputs              |      | Inputs                      |        |
|                                       |                          | Level 1    | Lev                 | el 2 | Le                          | evel 3 |
| Investments By Fair Value Level       |                          |            |                     |      |                             |        |
| Money market mutual funds             | \$                       | 76,153     | \$                  | _    | \$                          |        |
| Fixed income mutual funds             |                          | 1,686,685  |                     | _    |                             | _      |
| Equity-based mutual funds             |                          | 3,025,995  |                     | _    |                             | _      |
| Managed funds                         |                          | $55,\!582$ |                     | _    |                             | _      |
| REIT funds                            |                          | 99,212     |                     | _    |                             | _      |
| Master limited partnership exchange   |                          |            |                     |      |                             |        |
| traded fund                           |                          | 80,078     |                     | _    |                             |        |
| Total Investments By Fair Value Level | \$                       | 5,023,705  | \$                  | _    | \$                          |        |

#### 4. Pledges Receivable

During 2010, the Foundation initiated a capital campaign to raise funds for the Central Library renovation. Individuals, corporations and other organizations located in the St. Louis metropolitan area made pledges of \$90,000 in 2016 and \$64,907 in 2015. Collections of current and prior year pledged amounts were \$1,001,241 and \$1,461,337 in 2016 and 2015, respectively. Pledges that are expected to be collected within one year are recorded at net realizable value. Pledges that are expected to be collected in future years are recorded at the present value of their estimated future cash flows. The discounts on those amounts are computed using interest rates applicable to the years in which the pledges are received. Amortization of the discounts is included in contribution revenue. Pledges are scheduled to be collected as follows:

|                                  | Capital<br>Campaign |  |  |
|----------------------------------|---------------------|--|--|
| Less than one year               | \$ 366,000          |  |  |
| One to three years               | 380,000             |  |  |
|                                  | 746,000             |  |  |
| Less: Discount to record pledges |                     |  |  |
| receivable at present value      | 6,856               |  |  |
|                                  |                     |  |  |
|                                  | \$ 739,144          |  |  |

Notes To Financial Statements (Continued)

The Foundation provides an allowance for doubtful accounts equal to the estimated collection losses that will be incurred in collection of receivables. The estimated losses are based on a review of the current status of existing receivables. Management has evaluated pledges receivable and determined that an allowance is not necessary at September 30, 2016 or 2015.

#### 5. Related Party Transactions

As stated in Note 1, the Library provides accounting and other services to the Foundation, The amounts due to or from the Library represent timing differences between the dates that services are provided or reimbursable expenditures occur and payments between entities are made.

The Foundation and Library have entered into an affiliation agreement under which the Foundation will transfer pledges received, as part of the capital campaign, to the Library for payment of principal and interest due on the outstanding revenue Bonds of the Library. During 2016, the Foundation transferred funds of \$2,169,241 to the Library, comprised of capital campaign contributions of \$1,871,241 and operational funding of \$298,000. These transfers were partially offset by Foundation current year borrowings from the Library of \$152,421. During 2015, the Foundation transferred funds of \$3,904,150 to the Library, comprised of capital campaign contributions of \$3,610,950 and operational funding of \$293,200. These transfers were partially offset by current year borrowings from the Library of \$448,989. The net amounts of \$2,016,820 and \$3,455,161 for 2016 and 2015, respectively, were treated as a transfer on the statement of revenues, expenses and changes in net position.

Notes To Financial Statements (Continued)

## 6. Restricted Net Position

Restricted net position consists of the following restricted contributions:

|  | 2016         | 2015         |
|--|--------------|--------------|
| Restricted for the sponsorship of educational programs and book purchases                | \$ 1,017,509 | \$ 946,987   |
| Restricted for the purchase of children and adult books for the Carpenter Branch Library | 586,206      | 545,612      |
| Restricted for the purchases of books  | 5,021        | 4,703        |
| Restricted for Library programs  | 818,033      | 640,485      |
| Restricted for the Central Library renovation capital campaign                           | 746,000      | 271,075      |
|  | \$ 3,172,769 | \$ 2,408,862 |